

## Case Study



# FalconStor enables quick, uninterrupted data migration and storage virtualization.

“Our tape-based solution did not support the DR plan that a college in a hurricane zone has to have. FalconStor technology helped us take the next big step in our business continuity plan.”

-Daniel Robinson,  
Systems Administrator,  
Victoria College



## Company

Victoria College

## Profile

Victoria College is a public community college in Victoria, Texas. The school has approximately 4,000 students, with a faculty and staff of about 250.

## Environment

- Banner ERP Systems
- Panopto Video System

## Falconstor Solution

- Protection + Recovery
- Business Continuity
- Data Migration

## Objectives

- Recover data quickly from hurricanes and other disasters
- Accelerate backup without affecting server performance
- Replace tape-based backup system

## Results

- Ongoing access to data
- Saves up to \$1,000 in monthly tape costs
- Eliminates time required to physically move tape

## CHALLENGE

The 11-member IT department of Victoria College supports the main campus and five satellite locations as well as a growing community of online students. In the event of a hurricane or other disaster, Victoria College needs to ensure that data can be recovered quickly. With the original tape based backup solution, backups took nearly three days to complete. The school was looking for a way to reliably, quickly, and consistently back up data without affecting server performance.

## SOLUTION

Victoria College chose FalconStor technology for its ability to integrate with the school's Banner ERP system. With the assistance of KA DataSystems, a local solution provider, Victoria College implemented FalconStor Protection + Recovery, Data Migration and Business Continuity solutions. FalconStor's Enterprise Suite delivers quick, uninterrupted data migration and storage virtualization. The solution takes scheduled snapshots and replicates the 4TB of data daily between midnight and 2:00 a.m. Snapshots can be tailored to each application, saving storage space and expenses.

By providing an open platform for data protection, FalconStor prepared Victoria College for future growth and freed the IT group from budget limitations and vendor restrictions.

### About FalconStor Software

FalconStor Software, Inc (OTCQB: FALC) is a technology company whose mission is to deliver technical innovation that creates investment protection, flexibility, and leverage of modern cloud-based technologies for our enterprise customers. We provide software and cloud services that enable our enterprise customers to better manage, protect, secure, and make use of their valuable data. Our customers achieve lower costs, simpler operations, greater data security, higher confidence in their business continuity, and greater ability to effectively use their data assets to drive innovation.

Founded in 2000, FalconStor is headquartered in Austin, Texas and has additional offices in New York, Europe and Asia. Our solutions are available and supported by a vast network of system integrators and resellers. For more information, please visit [www.falconstor.com](http://www.falconstor.com).

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