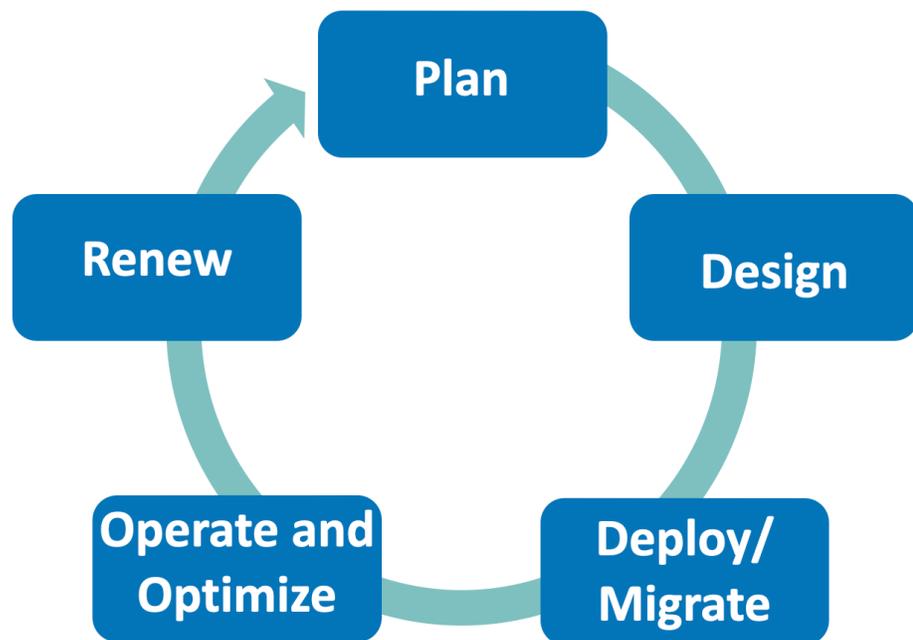


FalconStor® Services Data Sheet

Plan, design, deploy, and operate StorSafe® VTL, StorGuard™, and StorSight® quickly and efficiently with lifecycle services from in-house experts

From basic product implementations to complex, enterprise-wide storage systems, FalconStor Professional Services Engineers provide the depth of experience and hands-on technical skills demanded by today's leading service providers, financial institutions, government agencies, healthcare providers, and educational organizations. Our Engineers can help you plan, design, deploy, and operate effective solutions for:

- Business continuity
- Data protection and disaster recovery
- Performance optimization
- Data migration
- Centralized storage management, including expansion/consolidation



Technology Lifecycle: FalconStor Professional Services offers assistance throughout the technology lifecycle - benefitting environments large and small every step of the way.

FALCONSTOR SERVICES OFFERED

Professional Services experts enable your storage infrastructure to meet and exceed your requirements for availability, manageability, and performance. Accelerate the value of your storage virtualization and virtual tape library (VTL) solutions from FalconStor with lifecycle services that cover:

- Solution Design
- Implementation
- Testing
- Training
- Project Management

Professional Services engagements typically start with a site evaluation and collection of customer requirements. A mutually-agreed upon Statement of Work details what FalconStor will deliver for StorSafe VTL, StorGuard, and StorSight products. In some cases, pre-packaged services ordered with a SKU is provided - see example below. Contact your authorized FalconStor seller for more information.

EXAMPLE: IBM POWER PRE-PACKAGED SERVICE

As the only data protection and cloud migration solution certified for IBM PowerVS, FalconStor StorSafe VTL is a critical solution for IBM Power workloads. This pre-packaged engagement will enable you to quickly start using StorSafe VTL to save IT time and storage costs. The engagement consists of:

- Validation of the sizing and scoping of the StorSafe VTL solution
- Installation and configuration of StorSafe VTL on customer-provided physical or virtual platform or in PowerVS
- Creating connectivity with IBM Power clients
- Creating test backups and restores with customer-assigned administrator
- Assisting with creating and validating replication policies
- Post deployment validation of solution as deployed
- Knowledge transfer on day-to-day management of the StorSafe VTL solution

TRAINING

FalconStor offers intensive technical training courses led by seasoned instructors. Courses provide virtual instruction and extensive hands-on experience for partners, end-users, IT administrators, storage implementers, and industry consultants. Contact your authorized FalconStor seller for more information.

FOR MORE INFORMATION

For the latest information on our support and services offerings, please visit <https://www.falconstor.com/support/support-services/>.

Contact FalconStor: <https://www.falconstor.com/contact/>